

Systems Alliance, Inc. Fact Sheet

Overview	Systems Alliance is a regional systems integrator and software development firm founded in 1993. In 2003, the privately held company was acquired by Ric Hughes, who leveraged his experience as a serial entrepreneur and PricewaterhouseCoopers Business Services partner to transform and re-energize the business. Today, Systems Alliance builds trusted relationships with clients by focusing the technical expertise and project discipline of a global integrator on well-defined, often complex IT challenges and consistently delivering measurable, high-value results.
Services	Systems Alliance provides a wide range of IT consulting and implementation services, spanning: Enterprise Infrastructure (storage management, data center engineering, deployment and consolidation, etc); Enterprise Web (implementation of SiteExecutive and other Web technologies); Process and Performance Improvement (IT asset management, disaster recovery, business continuity, etc.); Systems Integration (systems design, SOA, systems deployment); IT staffing and recruiting.
Products	<p>SiteExecutive™ Web content management software: Web-based application lets anyone with word processing skills effectively create, deliver and manage Web content and deploy Websites with minimal support from IT personnel.</p> <p>Service Vault – Web application licensed as a service, Service Vault provides a secure, centralized mechanism for managing IT service and support contracts. Ensures timely contract renewals and coverage adequacy, while reducing contracting effort and costs.</p>
Partners	To provide clients with end-to-end solutions, Systems Alliance has partnered with leading software and hardware vendors, including Sun, Symantec, CA, Oracle, Air-Clic, Greenplum and Maxamine.
Clients	Systems Alliance builds client relationships with Fortune 1,000 corporations, colleges, universities, research centers and government agencies. Clients include Asurion, Condé Nast, Johns Hopkins Medical Institutions, Maryland Motor Vehicle Administration, Legg Mason, Novant Health and Wal-Mart.
Management	Ric Hughes, President and CEO Ed Coram, Vice President, Professional Services Kristi Peyton, Controller Brett Quirin, Sr. Director, Southeast Operations David Schreiber, Director, Marketing John Shin, Director, Software Development Fran Swift, Director, Web Effectiveness Practice
Personnel	Systems Alliance has over 50 employees and is headquartered in Sparks, Maryland with satellite offices in Huntsville, Alabama and Raleigh, North Carolina.